

April 3, 1980

Notice to all Members of the Executive Committee:

The next meeting of the Executive Committee will take place on Monday, April 14, 1980 at 12 noon at the Corcoran Gallery of Art. Please advise Dorothy Dibner at the Gallery as to whether or not you plan to attend. (638-3211, ext.22)

Lorna Tilley

MINUTES OF THE MEETING of THE EXECUTIVE COMMITTEE Corcoran Gallery of Art March 14, 1980 Members of the Executive Committee present were Mesdames: Alper, Denby (representing the Women's Committee) and Vanderpool; and Messrs: Blachley (representing the Friends), FitzGerald, Hull, Jewett, Kinney, Kreeger, Rea and Schwartz. Members of the staff present were: Dr. Marzio, Chief Executive Officer; Ms. Livingston, Associate Director; Mrs. Muccio, Director of Membership and Development; Adm . Snead, Director, Building and Grounds; Ms. Goffe, Director of Finance and Planning; Dean Thomas, and Lorna Tilley, Special Events. The meeting was called to order by Chairman, David Kreeger at 12:35 PM. The minutes of the February 11, 1980 meeting were approved with the following amendments: (1) the date of the meeting was February 11, not February 14, and (2) following the Investment and Finance Committee Report, it was necessary for Mr. Jewett to depart and the meeting was then chaired by Mr. Hall. Report of the President Financial Report The Financial Report was given by Dr. Marzio who pointed out the added Restricted Funds Sheet that is now attached to the Financial Report and also the Grants Receivable Sheet that is now included. Both are intended to give a better picture of the Income/Expenses for the Gallery and School. Dr. Marzio noted that there is a serious cash squeeze, but that \$200,000 is expected from the Park Service no later than the end of June, \$100,000 from Dr. Hammer on April 1, and \$180,000 from The Cafritz Foundation. Mr. FitzGerald suggested that the Executive Committee receive a cash flow chart at all meetings and volunteered to work with Ms. Goffe in the preparation of a format. Dr. Marzio reported that there are some necessary budget adjustments which are not due to irresponsibility on the part of the department heads but to inflation and cost overruns often due to justified expenditures. The Executive Committee authorized the Financial Committee to review the figures and report back to the Board. Food Services Dr. Marzio presented a report on Food Services within the Gallery and noted that Lansdowne Catering had decided not to become

involved in the restaurant. There are two other interested parties for this venture and Dr. Marzio will soon be calling a meeting of the Cafe Committee for an analysis. Mrs. Vanderpool asked that the January minutes reflect that the Executive Committee had voted to expend \$100,000 from the Endowment for this cafe.

Auditorium

Mr. Hull reported that planning sessions continue to be held regarding the Auditorium renovation and that the committee expects to receive presentation materials next week. There will be a meeting with the School Faculty members who utilize the facility and a meeting with staff is planned to receive their suggestions. It will take four months to complete the renovation and dedication could be held in conjunction with the Masterpiece Exhibition that Dr. Hammer is bringing to the Corcoran October 1, 1980. The Executive Committee will decide at their next meeting when to proceed with the renovation.

Mobil Open Night

Dr. Marzio announced the the Museum will now be open Thursday evenings as a result of a grant from the Mobil Oil Corporation. The \$60,000 grant will enable the museum to remain open until 9:00 PM for one year. An event will be scheduled to coincide with the first open night on May 22, 1980. Mobil has decided to use printed material in its promotion of this event. Dr. Marzio noted that Mobil was not in favor of the museum being open on Sunday evenings since it would conflict with television events that Mobil sponsors. Thursday is the third most populated evening for the Smithsonian Institution museums and it is also an evening that many stores are open in the District.

Proposal from Westreich

Mr. Kreeger reported on the Westreich Proposal to utilize the 18,000 square feet of the New York Avenue parking lot to construct a high rise building with the Corcoran leasing the land to the developer Westfield Realty who would construct the building. The Corcoran would retain approximately three floors of the building, or 45,000 sq. ft., and would share in the rental of the upper floors. Mr. Westreich is willing to expend \$15,000 of his funds to determine the commercial feasability of this project.

In the discussion which followed, Mr. Schwartz noted that the grass strip on New York Avenue belongs to the District. In response to Mr. Jewett's question regarding uses to which the 45,000 sq. ft. could be put, Dean Thomas replied that the Jackson Street proposal is for a limited time (10 years) and additional space will be needed for the school. Mr. Jewett questioned if this was the best way to approach such a project, asking whether the Corcoran should put itself into the hands of an architect it had not hired and perhaps losing control over the project; he added that he favored a construction

3. project, but under control of the Board. Mr. Hull noted that the Corcoran is not giving up control of design for this \$15,000 expenditure on the part of Mr. Westreich. Mr. Kinney suggested consulting representatives of the Museum of Modern Art in New York or the Whitney Museum regarding their experience with "air rights". Ms. Goffe noted that consideration should be given to taxes on unrelated business income. Mr. Kreeger replied that all these matters require serious thought and reminded the Committee that Mr. Westreich is simply asking to do a feasability study of the commercial aspects of building on this property. A motion was approved to refer the Westreich Proposal to the Buildings and Grounds Committee. Committee Reports Development Committee The Development Committee report was given by Mrs. Muccio who noted that the NEA CHallenge Grant funds are expected to be disbursed in mid-June. The attached detailed Development Report shows that all is on target in comparison with last year's figures for the same time. , Membership income is up \$2,000 over last year. Mr. FitzGerald reported that 24 trustees have given for the fiscal year, but 31 have not yet contributed and he encouraged earlier giving. Mrs. Vanderpool suggested a deadline date for giving, i.e. all pledges by May 1. Mr. FitzGerald reported that the Capital Campaign plans to tap new corporate sources and is compiling a broader list of corporations beginning with the new local ones and expanding nationally. The top priority issue at this date is the NEA Climate Control grant of which \$150,000 must be spent in order to call down \$50,000 from NEA. Plans are proceeding for a Donor's Dinner to be held May 12. The design firm of Staples and Charles has been hired to design a bronze plague to be hung in the atrium; the plague will credit donors in three categories: \$500,000 and above, \$50,000 to \$500,000, and \$25,000 to \$50,000. Education/Shop Committee Education/Shop Committee report was given by Dr. Marzio for Mrs. Salant. A meeting of the committee will be called shortly to discuss ways of dealing with the handicapped. Women's Committee Reporting for the Women's Committee, Mrs. Denby noted that the Ball had been sold out with 24 Corporate tables and 1100 anticipated attendance. Dr. Marzio commented upon the fact

Special Events
Reporting for the Special Events Committee, Mrs. Alper urged all trustees to come to the luncheon to honor Yehudi Menuhin on March 17. The Washington Art Group will present photographer Bruce Davidson on March 31 and the Tokyo String Quartet will play March 14 and March 28. Mrs. Alper recommended that Dr. Marzio give a director's tour to new trustees as a way of stimulating their interest.

Buildings and Grounds Committee
Mr. Hull reported that an appraisal has been obtained on the
Dupont Circle Building and also noted that three proposals for
sale of this building have been made. No action will be taken,
however, until the Jackson School project is completed.

Mr. Kreeger commended Mr. Hull on his negotiating activities and Mr. Hull was asked to present a written report to the full Board of Trustees at their March 24 meeting, attaching the offer, the appraisals and his recommendations.

Friends of the Corcoran Mr. Blachley reported that the Friends are considering raising the membership fee from \$100 to \$125, effective January 1, 1981. Mrs. Alper asked if it was time to consider raising all other membership categories and Mrs. Muccio replied that it is being considered.

Report of the Associate Director
Reporting for the Works of Art Committee, Mrs. Vanderpool
noted that 15 paintings had been approved to be shown in
the exhibit in Mexico and questioned whether the date could be
set earlier to coincide with the International Museum Community
Meeting. Ms. Livingston said she would look into the matter.

Works of Art Committee is planning an April 2nd meeting to

AGENDA

EXECUTIVE COMMITTEE

CORCORAN BOARD OF TRUSTEES

March 14, 1980

T	77	- C	
1.	Approval	OT	Minites

II. Report of the President

- A. Financial Report: Dr. Marzio
- B. Proposal from Westreich: Mr. Hull
- C. Budget Adjustments: Dr. Marzio
- D. Food Service: Dr. Marzio
- E. Auditorium: Mr. Hull and Dr. Marzio
- F. Mobil Open Night: Dr. Marzio

III. Committee Reports

- A. Development Committee
 - 1. Schedule of NEA Challenge Grant
 - 2. Funds needed to match NEA Climate Control Grant
 - 3. Status of FY-80 Contributions
 - 4. Donor's Dinner
- B. Investment & Finance
- C. Education/Shop
- D. Women's Committee
- E. Art School
- F. Public Relations
- G. Special Events
- H. Building and Grounds
- I. Friends of the Corcoran

IV. Report of the Dean

- A. SurPrize Party
- B. Dupont Center status
- C. Jackson School

V. Report of the Associate Director

Works of Art Committee: Mrs. Vanderpool

VI. Report of the Director

General Comments

CORCORAN
GALLERY OF ARTI-SCHOOL OF ARTI
SEVENTIENTH STRETS.
NEW YORK AND UE NORTHWEST
WASHINGTON, DC 20006
(202)6383211

TO: ALL DEPARTMENT HEADS

FROM: Peter C. Marzio PCM

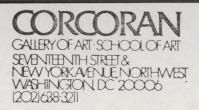
DATE: March 11, 1980

RE: Invoices

At the present time the Corcoran is in a tight cash squeeze.

We are working to alleviate it and your cooperation is essential.

Please double check with all your staff people to be sure that all invoices, bills owed to the Corcoran, are current. Also, any letters or contracts which will be followed by invoices (i.e. traveling exhibitions, merchandise, etc.) should be filed in Gwen Goffe's office. Our present invoice system is slipshod - so everyone must be vigilant to make sure that income due the Corcoran is not forgotten. Thanks.



WASHINGTON ART GROUP

The Washington Art Group consists of businessmen and women, lawyers, doctors, government officials, museum directors and others who have a particular interest and appreciation for art. Luncheon meetings of the Group are held on Mondays in the Corcoran.

Potential speakers for the Washington Art Group include: Senator Pell, Rep. Yates, Livingston Biddle, museum directors, and art collectors.

Please indicate any suggestions you may have for future speakers and return to Lorna Tilley.

ATTENDANCE/CONTRIBUTIONS BOX REPORT

	ATTENDANO Daily Visitors		Contributions Box Total
September 1978 through February 1979	23,686	53,949	\$ 1,413.80
September 1979 through February 1980	81,997	124,396	\$ 5,111.96

ATTENDANCE REPORT FISCAL YEAR 1979-1980

7.0	VISITORS	TOURS	PREVIEWS	GALLERY 8	CORPORATE	TOTAL	ВОХ
78	3,898	110	1,500	205	1,713	7,426	\$ 348.84 *
79	9,470	264	800	960	2,300	13,794	\$ 484.00
78	5,581	835	1,036	1,604	1,140	10,196	\$ 356.84 *
79	14,022	713	1,275	838	800	17,648	\$1,260.00
78	5,043	1,402		832	3,225	10,502	\$ 249.76 *
79	16,853	**	.810	2,526	3,615	25,777	\$1,045.59
78	3,205	550	1,530	3,972	175	9,432	\$ 265.20 *
79	13,284	**	773	1,228	1,135	17,786	\$ 536.29
' 79	1,569	1,954		1,285	1,300	8,467	\$ 85.36 *
80	18,617+	**	2,138	162	3,578	25,949	\$1,086.46
' 79	4,390	394	2,500	642		7,926	\$ 107.80 *
180	19,830+	**	1,324	100	300	23,442	699.62
1 1 1 1 1	78 79 78 79 78 79 79	78 5,581 79 14,022 78 5,043 79 16,853 78 3,205 79 13,284 79 1,569 80 18,617 ₊ 79 4,390	78 5,581 835 79 14,022 713 78 5,043 1,402 79 16,853 ** 78 3,205 550 79 13,284 ** 79 1,569 1,954 80 18,617+ ** 79 4,390 394	78 5,581 835 1,036 79 14,022 713 1,275 78 5,043 1,402 79 16,853 ** 810 78 3,205 550 1,530 79 13,284 ** 773 79 1,569 1,954 80 18,617+ ** 2,138 79 4,390 394 2,500	78 5,581 835 1,036 1,604 79 14,022 713 1,275 838 78 5,043 1,402 832 79 16,853 ** 810 2,526 78 3,205 550 1,530 3,972 79 13,284 ** 773 1,228 79 1,569 1,954 1,285 80 18,617+ ** 2,138 162 79 4,390 394 2,500 642	78 5,581 835 1,036 1,604 1,140 79 14,022 713 1,275 838 800 78 5,043 1,402 832 3,225 79 16,853 ** 810 2,526 3,615 78 3,205 550 1,530 3,972 175 79 13,284 ** 773 1,228 1,135 79 1,569 1,954 1,285 1,300 80 18,617+ ** 2,138 162 3,578 79 4,390 394 2,500 642	78 5,581 835 1,036 1,604 1,140 10,196 79 14,022 713 1,275 838 800 17,648 78 5,043 1,402 832 3,225 10,502 79 16,853 ** 810 2,526 3,615 25,777 78 3,205 550 1,530 3,972 175 9,432 79 13,284 ** 773 1,228 1,135 17,786 79 1,569 1,954 1,285 1,300 8,467 80 18,617+ ** 2,138 162 3,578 25,949 79 4,390 394 2,500 642 7,926

^{*} Contributions Box total for Sept. 78-Apr. 79 computed by multiplying weekly average by 4.

^{**} See attached sheets for Education Department Statistics.

⁺ Attendance Records from the E Street Entrance added to Daily Visitors total.

EDUCATION DEPARTMENT STATISTICS

February 1980

CATEGORY	<u>PARTICIPANTS</u>
Guided tours	1653
Self guided tours	121
Classroom presentations	603
Gallery talks	317
Introductory tours	74
Total	2768
WEEKEND WORKSHOPS	
Winter I	107
Valentine's Day	128
Total	235
CANCELLATIONS	67

It should be noted that certain changes have been made in statistical categories this year. In 1978-79 all cancellations (running roughly 20% each month) were counted as tours. Weekend Workshop participants were also included in the totals for each month. This year both Weekend Workshops and cencellations have been listed separately.

							,,
Source	Febr Don'sr	uary, 1980 Amount	Cumu Donor	lative Amount	Cumulative Amt. to Oper, Budget	Goal to the Oper. Budget FV 1980	Actual FY 1979
TRUSTEES Unrestricted Restricted	1	5,000	19 3	54,064 (2,536)	54,064	\$225,000	\$174,763
OTHER INDIVIDUALS Unrestricted Restricted	8	370	117 4	27,852 (4,400)	27,852	43,000	40,276
WOMEN'S COMMITTEE Unrestricted Restricted			1 \	69,000	69,000	55,000	42,985
BEQUESTS Unrestricted Restricted			1 2	2,750 (26,010)	2,750	109,538 ¹	1,000
OTHER Unrestricted Restricted			2 2	4,750 (27,000)	4,750 9,000	10,000	9,366
CORPORATIONS Unrestricted Restricted Facility Use	3 1 5	9,335 60,000 10,024	15 2 19	24,955 (62,560) 47,068	24,955 60,000 45,092	190,000	120,884 55,263
FOUNDATIONS Unrestricted Restricted			9	47,884 56,358	47,884 42,357	220,000	406,650
GOVERNMENT Unrestricted Restricted	2	23,609	1 6	25,000 80,827	25,000 9,706	160,630	167,276
Sub Total	21	\$108,338	207	\$563,014	\$422,410	\$1,013,168	\$1,018,463
Membership		6,575		58,460	58,460	110,000	105,886
Total:		\$114,913		\$621,474	\$480,870	\$1,123,168	\$1,124,349

¹ The bequest figure actually represents the possible shortfall. It can be offset if the Finley gift is passed by IRS.

Corcoran School of Art Development Report

Source	Donor	Amount	Cumu	lative Amount	Cumulative Amt. to Oper. Budget	Goal to Oper. Budget FY 1980	Actual FY 1979
TRUSTEES Unrestricted Restricted			2 1	\$5,100 4,000	\$5,100		3,500
Other Individuals Unrestricted Restricted			5 3	3,200 (6,611)	3,200		522 5,398
Women's Committee Unrestricted Restricted			. 1	10,000	10,000		6,000*
Bequests Unrestricted Restricted		-					1,000
OTHER Unrestricted Beaux. Arts Surprize Party			1	21,2582	21,258		3,000 7,000
CORPORATIONS Unrestricted Restricted	1	\$5,000	1 1	5,000 4,000	5,000 4,000		450
FOUNDATIONS Unrestricted Restricted			1 1	2,500 2,000	2,500 2,000		6,000
GOVERNMENT Unrestricted Restricted							
TOTAL:	1	\$5,000	17.	\$63,669	\$53,058	\$162,000	\$32,870

¹¹ Total Gift was \$10,000 but \$4,000 was carried as operating income on the Budget.

²Beaux Art Masquerade Ball net income through February 29, 1980.

⁽The School Masquerade Ball List was also responsible for 7 new Gallery memberships brought in \$295.)

This page was intentionally removed due to a research restriction on all Corcoran Gallery of Art Development and Membership records.

Please contact the Public Services and Instruction Librarian with any questions.

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Corcoran Gallery of Art

Membership Report FY 1980

	Current Mo. February 1980	Current Year to Date	February 1979	Year to Date FY 1979
# Memberships Received	177	1,543	175	1,227
# New	52	719	83	341
# Renewed	125	824	92	886
\$ Amount Received	\$ 6,575	\$58,460	\$ 6,445	\$ 52,126
Total Membership:		2,628		2,163

Membership Breakdown by Category

FY Todate Sept./79-Feb./80

Category	Number	\$ Amount
Student/Senior	149	\$ 2,235
Single	630	15,725
Family	368	12,915
Young Friend	73	2,385
Friend	297	15,475
Sponsoring	12	2,400
Contributing	5	2,250
Corporate	9	5,075
Complimentary	(119)	
TOTAL	1,543	\$58,460

Amount in Friend's account: \$17,350 Total number of Friends: 795

Corcoran Gallery and School of Art

Submissions since February 7, 1980

1.	Ahmanson Foundation - School unrestricted	\$25,000
2.	Bender Foundation - School unrestricted	\$25,000
3.	HEW - Institute of Museum Services - Gallery - Unrestricted	\$35,000
4.	CBS, Inc Gallery Unrestricted	\$10,000
5.	Charles Stewart Mott Fdn School unrest.	() to be submitted
6.	William & Flora Hewlett Fdn Gallery Capital Improvements	() to be submitted

Awards since February 7, 1980

1.	IBM Corporation - Gallery unrestricted	\$7,500 (received)	
2.	Bender Foundation - Gallery unrestricted	\$5,000 (received)	
3.	AT&T - Gallery unrestricted	\$2,000 (received)	
4.	Mobil Oil Corporation - Gallery Open Evening	\$60,000 (received)	
5.	Coca-Cola Company - School unrestricted	\$5,000 (received)	
6.	The Charles E. Smith Family Foundation - School Unrestricted, \$5,000 a year for five years.	\$5,000	

The Corcoran Gallery of Art

Museum and School

Statement of Income and Expenses

for the six month period ending February 29, 1980

Attached are the financial statements for the Corcoran Gallery of Art, Museum and School, for the six month period ending February 29, 1980. An overview of the Corcoran's financial activity through February 29 is presented below.

	MUSEUM	SCHOOL	TOTAL
Support and Revenue	540,097	782,137	1,322,234
Expenses and Deductions	667,914	608,028	1,275,942
		-	
TOTALS	(127,817)	174,109	46,292
Transfer among funds -			
Women's Committee	69,000	10,000	79,000
	(58,817)	184,109	125,292

Accrued Expenses through February 29, 1980

Based upon:

- 1. Purchase orders received by Finance Office through February 29, 1980, awaiting invoices and processing.
- 2. Payroll expenses for period from February 18 through February 29, 1980 plus taxes and benefits for the month of February.

	MUSEUM	SCH00L	TOTAL
Departmental Purchase Orders	25,271	13,745	39,016
Payroll Expenses	34,509	36,290	70,799
TOTALS	59,780	50,035	109,815

The Museum Statement of Income and Expenses for the 6 month Period ending February 29. 1980

	APPROVED BUDGET 1979-80	as of 2/29/800/3:	as of 2/28/79
SUPPORT AND REVENUES			
Contributions			
Grants and Gifts		249,467	354,097
Membership		66,420	52,027
Contribution Box		4,898	16,831*
	1.150.00544	700 705	400.055
Subtotal	1,152,985**	320,785	422,955
Income from Operations			
Special Events	16,280	11,127	6,869
Trustee Lunches	2,400	2,832	2,647
Photography (Clients)	5,000	1,306	2,129
Weekend Workshops	12,950	10,097	9,034
Exhibition Participation Fees	47,000	8,850	8,240
Shop Sales	109,817	77,903	56,721
Subtotal	193,447	112,115	85,640
Income from Investments			
Gallery Fund	100,000	67,524	59,081
Clark Fund	70,000	39,673	34,711
Subtotal	170,000	107,197	93,792
TOTAL	1,516,432	540,097	602,387

^{*} Paid Admissions

^{**} Women's Committee income and donor designated funds are included in this FY80 Operating Budget total.

	APPROVED BUDGET 1979-80	as of 2/29/80	as of 2/28/79
EXPENSES AND DEDUCTIONS			
Salaries and Wages	759,117	363,522	302,869
Employee Benefits	111,900	45,000	46,302
Pensions	6,319	2,669	3,159
Subtotal	877,336	411,191	352,330
Administration Expenses			
Office Supplies	12,090	3,941	2,820
Office Repairs	2,885	617	1,342
Computer Services	12,200	4,931	4,433
Telephone	18,500	10,202	8,143
Xerox	11,000	5,755	4,109
Postage	35,000	17,756	13,405
Office Equipment	13,195	5,398	373
Professional Services	48,930	23,908	12,649
Insurance	22,500	15,164	3,280
Equipment Rental	160		
Printing	89,455	29,659	12,923
Subtotal	265,915	117,331	63,477
Plant Expenses			
Building Repairs	19,060	10,360	5,606
Building Utilities	113,780	36,064	40,487
Building Equipment	1,640	1,011	281
Building Supplies	13,800	4,615	1,678
Building Services	13,390	8,027	6,605
Painting	8,000	1,317	2,572
Fire Protection	900		193
Security Supplies	2,725	1,503	200
Subtotal	173,295	62,897	57,622

	APPROVED BUDGET 1979-80	as o f 2/29/80	as of 2/28/79
Allocation of general costs	(160,000)	(80,000)	(62,500)
Administrative cost allocation		(16,647)	
Program Expenses			
Subscriptions and Library	5,802	2,685	9,477
Travel and Entertainment	35,375	9,598	6,674
Cafritz Dinner	10,000	11,607	
Publicity	6,690	1,791	15
Educational Supplies	4,950	1,630	5,733
Previews	10,500	5,226	4,746
Exhibitions	165,550	69,835	80,337
Restoration	21,000		
Photography	7,250	1,724	2,344
Subtotal	267,117	104,096	109,326
Shop Merchandise and Expense	69,350	60,562	42,238
Contingencies	23,419	8,484	16,912
Subtotal	92,769	69,046	59,150
TOTAL	1,516,432	667,914	579,375
Revenue over (under) expenses		(127,817)	23,012
Transfer among funds - Women's Committee	see page 1	69,000	
Fund Balance		(58,817)	23,012

The School
Statement of Income and Expenses for the 6 month Period
ending February 29, 1980

	APPROVED BUDGET		
	1979–80	2/29/80	2/28/79
SUPPORT AND REVENUE			
Gofts and Grants	151,000	10,800	7,206
Beaux Arts	20,000	41,097	8,250
Tuition and Fees	990,000	710,668	738,170
Investment Income	27,000	16,735	14,642
Commission Income	3,000	1,922	2,255
Miscellancous	4,000	915	2,355
TOTAL	1,195,000	782,137	772,878
EXPENSES AND DEDUCTIONS			
Salaries and Benefits	856,500	402,203	410,291
Allocation of General Costs	160,000	80,000	62,500
Repairs and Maintenance	20,000	19,169	34,714
Scholarships and Fellowships	29,000	5,368	17,475
General Office Expense	12,000	4,892	9,186
Educational Supplies and Fees	55,000	39,831	30,344
Printing	20,000	17,537	7,897
Professional Services	2,000	4,325	7,995
Travel and Public Relations	6,000	4,706	4,097
Insurance	1,000	740	824
Dupont Center	20,000	8,902	11,810
Student Functions	2,000	967	587
Beaux Arts	10,000	19,019	
Miscellaneous	1,500	369	181
TOTAL	1,195,000	608,028	597,901
Revenues over (under) expenses		174,109	174,977
Transfer among funds - Women's Committee	10,000	10,000	4,000
Fund Balance	10,000	184,109	178,977

RESTRICTED FUNDS: Gallery Operating Fund

	Beginning Fund Balance	Revenues	Expenses	Balance
September Party		24,080	23,853	227
Polaroid Photo Series		15,000		15,000
Visiting Specialist (NEA)			2,733	(2,733)
Puryear Purchase		4,000	4,000	-0-
Senegalese Exhibition			2,332	(2,332)
Restoration of the Constable		2,100	2,060	40
Archives (NHPRC)		32,422	1,014	31,408
Restoration of Cropsey	400		185	215
Daumier Exhibition		62,991	62,991	-0-
Daumier Himidity Control Project			296	(296)
Hammer Auditorium	20,285		8,273	12,012
I.F. Berkowitz Memorial Fund		20		20
Exterior Improvement		2,300		2,300
Audio Visual Fund		1,036	812	224
Brush Purchase		15,000	15,000	-0-
Marshall Fund - Discover America		7,500		7,500
Redskin Fund - Archivist	1,616		1,600	16
Mobil Corp Open Evening		60,000		60,000
Services in the Field (NEA)		15,090	15,090	-0-
Conservation of 14 Paintings (NEA)		10,000	11,040	(1,040)
Purchase Works of Art (NEA)		17,488		
Friends		18,000	35,675	(187)
Purchase American Drawings		2,458		2,458
Frank Wright Exhibition		10,000		10,000
Building Fund	16,308		4,007	12,301
Washington Curator Fund	3,785	9,000		12,785
Drawing, W.C., etc. Catalog			175	(175)
Women's Committee & Polaroid Acc.	2,476			2,476
N.H. Library Foundation Fund	3,910			3,910
Deaccession Fund	674,824		83,450	591,374
RESTRICTED FUNDS: School Operating	Fund			
Kiln Gift		6,000	6,000	-0-
Martha Von Hirsh Fund	5,083		1,095	3,988
Murtagh Scholarship Fund		309		309
Geico Gift		4,000		4,000
Ford Foundation	38,500			38,500
Ford Foundation Enrichment	48,840			48,840
Ford Foundation Resources	20,000			20,000

The following grants have been approved by February 29, 1980 and will be received during the 1980 fiscal year:

Museum	
Photo Series	\$ 10,000
Biddle Exhibition	9,140
Biddle & Fig. Drwg. Catalogs	7,010
Images of the 70's	10,000
Vontongerloo Exhibition	50,000
Figure Drwg. Exhibition	10,010
Modern Painters	3,361
Du Bois Exhibition	12,000
Visiting Specialist	7,500
Senegalese Exhibition	35,000
Sargent Conservation	5,650
Challenge Grant	250,000
Purchase Works of Art	2,313
Prints & Drawings	6,392
Drwgs., Watercolors, Pastels Catalog	12,098
Park Service	200,000
Cafritz	50,000
Daumier Humidity Control Project	16,710
Polaroid (PWA)	5,000
Total Museum	\$702,184
School School	
Cafritz	\$130,000
Charles E. Smith Family Foundation	5,000
Coca-Cola (operating support)	5,000

Total School

\$140,000



WASHINGTON ART GROUP

The Washington Art Group consists of businessmen and women, lawyers, doctors, government officials, museum directors and others who have a particular interest and appreciation for art. Luncheon meetings of the Group are held on Mondays in the Corcoran.

Potential speakers for the Washington Art Group include: Senator Pell, Rep. Yates, Livingston Biddle, museum directors, and art collectors.

Please indicate any suggestions you may have for future speakers and return to Lorna Tilley.

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DRAFT Minutes of the Meeting Executive Committee March 14, 1980 Members of the Executive Committee present were Mesdames: Alper, Denby (representing the Women's Committee) and Vanderpool; and Messrs: Blachley (representing the Friends), FitzGerald, Hull, Jewett, Kinney, Kreeger, Rea and Schwartz.

The Meeting was called to order by Chairman, David L. Kreeger at 12:35 PM.

The minutes of the February 11, 1980 meeting were approved with the following ammendments: (1) the date of the meeting was February 11, not February 14, and (2) following the the Investment & Finance Committee Report it was necessary for Mr. Jewett to depart and the meeting was then chaired by Mr. Hall.

The Financial Report was given by Dr. Marzio who pointed out the added Restricted Funds Sheet that is now attached to the Financial Report and also the Grants Receivable Sheet that is now included. Both will give a better picture of the Income/Expenses for the Gallery and School.

Dr. Marzio noted that there is a serious cash squeeeze just now while awaiting the funds that are to be called in. Mr. Kreeger asked for an explanation of the magnitude of the situation. Dr. Marzio explained that \$200,000 is expected from the Park Service no later than the end of June and \$100,000 is expected from Dr. Hammer on April 1 and \$180,000 from the Cafritz Foundation

Mr. FitzGerald suggested that the Executive Committee receive a cash flow chart at all meetings and volunteered to work with Ms. Goffe in the preparation of this form. a format.

Dr. Marzio reported that there are some necessary budget adjustments which are not due to irresponsibility on the part of the department heads but just to inflation and cost over runs that are often due to justified expenditures. The Executive Committee authorized the Financial Committee to review the figures and report back to the Committee.

Dr. Marzio presented a report on Food Services within the Gallery and noted that Lansdowne Catering has decided not to become involved in the restaurant, on the advice of their accountant. There are two other interested parties for this venture and Dr. Marzio will be calling a meeting of the Cafe Committee to due an analysis very soon.

Mrs. Vanderpool asked that the January minutes reflect that the Executive Committee had-voted to expend \$100,000 from the Endowment for this cafe.

Mr. Huil reported that planning sessions continue to be held regarding the Auditorium renovation and that the committee expects to receive presentation materials next Thurs. There has been a meeting with the School Faculty members who utilize the facility and a meeting with staff is planned to receive their suggestions. Dr. Marzio is tentatively scheduled to meet with Dr. Hammer the first week in April with the goal being to have Dr. Hammer make the first payment so as 10 he in the construction. It will take four months to complete the renovation and dedication could be held in conjunction with the Masterpiece Exhibition that Dr. Hammer is bringing to the Corcoran October 1, 1980. The Executive Committee will decide at their next meeting as to whether or not they will procede with the renovation after learning Dr. Hammer's decision.

Thursday evenings as a result of a grant from the Mobil Oil Corp. The \$60,000 grant will enable to Museum to remain open until 9:00 pm. for one year. An event is needed to coincide with the first open night which will be May 22, 1980. Mobil has decided to use printed material in its promotion of this

event. Dr. Marzio noted that Mobil was not in favor of the Museum being open on Sunday evenings since it conflicted with many television events that Mobil sponsors. Thursday is the third most populated evening for the Smithsonian Institutions and it is also an evening that the shops are open in the District.

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Considerable discussion followed this proposal for unused land which could be turned into a valuable asset. Mr. Schwartz noted that the grass strip belongs to the District. Mr. Jewett questioned the need of 45,000 sq. ft. and Dean Thoms replied that the Jackson School proposal is for a limited amount of time (10 years) and additional space is indeed needed to improve the school programs.

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-5-

Mr. FitzGerald reported that the <u>Capital Campaign</u> plans to tap new corporate sources and is compiling a broader list of corporations beginning with the local ones and expanding nationally.

The top priority issue at this date is the NEA Climate Control grant of which \$150,000 must be spent in order to call down the \$50,000 from NEA.

Plans are proceding for a <u>Donor's Dinner</u> to be held May 12. The design firm of Staples & Charles has been hired to design a substantial plaque to be hung in the atrium. The plaque will credit donors in three categories: \$500,000 and above; up to \$500,000 and \$25,000 to \$50,000.

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Reporting for the Women's Committee, Mrs. Denby noted that the Ball has been sold out with 24 Corporate tables and with 1100 anticipated attendance for the event. Dr. Marzio commented upon the fact that the Women's Committee is a volunteer organization and yet it is one of the most well run organizations within the institution. He also noted what a splendid tea the Belgian Embassy gave to honor the Women's Committee and to launch the 1980 Ball which will commemorate Vantongerloo a Belgian artist. Mr. Kreeger suggested that the Women's Committee consider raising the \$125.00 ticket for the Ball to \$150.00 next year since it is such an attractive event.

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Mr. Kreeger commended Mr. Hull on his negotiating activities and Mr. Hull was asked to present a written report to the full Board of Trustees at their next meeting (March 24) attaching the offer, the appraisal and his recommendations.

-7- for \$100 Friends Mr. Blachley reported that the Friends are considering raising the membership fee to \$125 00 effective January 1, 1981. Mrs. Alper asked if it was not time to consider raising all other membership categories and Mrs. Muccio replied that it is being considered but that the time is now appropriate. Report of the Associate Director Reporting for the Works of Art Committee, Mrs. Vanderpool noted that 15 paintings had been approved to be shown in the Mexican exhibit questioned whether the date could be set earlier to coincide with the International Museum Community Meeting. Ms. uLivingston said she would look into the matter. Works of Art Committee is planning an April 2nd meeting to consider budget planning for 1982. Mrs. Vanderpool noted that expenditures will be cautious since it is most likely that NEA grants will be less in the coming years due to their geographic distribution of funding. Ms. Livingston reported on the splendid reception that John Alexander received for his opening in the Modern Painters Series at the Corcoran sponsored by SCM. Rosalind Solomn is the next photographer to be shown in Gallery 3. Ms. Livingston also noted that the Austrian Avant-Guarde exhibition planned for December 1980 has been cancelled by the Austrian government. Report of the Director Dr. Marzio reported that he had just come from a meeting with several senators and that prospects for receiving regular funding are not optomistic from the Park Service. There being no further business the meeting adjourned at 2:50p.m. Respectfully Submitted, Lorna Tilley Secretary

Sheela any correction's Ja Denelapment Page 4. Hanks Lorna Mchaese Wichaese Thouls.



The President and Board of Trustees of the Corcoran Gallery of Art request the honor of your presence at a reception to preview the exhibition

Daumier in Retrospect, 1808-1879 The Armand Hammer Daumier Collection

on Thursday, September 20 from six to eight pm

Admits two persons.

Admission to be membership card or invitation only.

DRAFT Minutes of the Meeting of the Executive Committee March 14, 1980 The minutes of 766 11 were copproned with the following ammendments: 1) Nate of meeting was 46 11 2) p. ensert "following: The Minutes of the Meeting of February 11, 1980 were corrected to read Feb. 11 in stead of the typo that read 2/14 and to insert following the Investment & Finance Com, Report to read "It was necessaary for Mr. Jewett to depart and the meeting was then charred by Mr. Hall" The minutes were approved as so ammended. Financial Report was given by Dr. Marzio who pointed out the added Restricted Funds Sheet that is now attached to the Financial Report and also the Grants Receivable Sheet that is now included. Both will give a better picture of the, Income/Expenses for the Gallery and School. Dr. Marzio noted that there is a serious cash squeeze just now while awaiting the funds that are to be called in.

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Mr. Kreeger reported that he and Mr. Hull and Dr. Marzio had met with Mr. Stanley Westrich of Westfield Realty on the posibility of a building being constructed on the New York Avenue site of property which is now used as a parking lot. The Corcoran would share in profits from the rental of approximately 45,000 sq. feet. Mr. Westreich would be willing to expend approximately \$15,000 to determine the commercial feasability of constructing a high rise building on this site

Mr. Kreeger reported on the Westrich Proposal which is a project that would utilize the 18,000 sq. feet of the New York Avenue parking lot to construct a high rise building with the Corcoran leasing the land to the developer Westfield Realty who would construct the building. The Corcoran would retain approximately three floors of the building or 45,000 sq. ft. and share in the rental of the upper floors. Mr. Westrich is willing to expend \$15,000 of his funds to determine the commercial feasability of this project. Since the Corcoran is a public institution it would not be committed to the terms of his study but would be able to obtain competative bids with Mr. Westrich stepping aside if he was out bid and still paying for the study.

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There being no further business the meeting adjourned at 2:50p.m.

Respectfully Submitted,

Lorna Tilley Secretary

Magio attendance: 16 Mrs. Vanderpool 3/14/80 muccio Snead alper Doffe Tilley Blackley Schwarts Kuney I Kreiger Jewett Fitzberall Hull Blackley - F. alper Fitz Gerales Denly NC Vardespool Hull Jewett Kunn Kreeg Schreats

Minutes of the Meeting of The Exacutrice Com. of march 14, 1980

Minute Corrections: Date: 756.11

Answit following Quest. / Finance Report

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Meeting of faculty Members

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adjourned: 2:50 pm.

DRAFT Minutes of the Meeting of the Executive Committee March 14, 1980 The minutes of 766 11 Were approved with the following ammendments: 1) Date of meeting was 46 11 5) p. Lasert "following: The Minutes of the Meeting of February 11, 1980 were corrected to read Feb. 11 in stead of the typo that read 2/14 and to insert following the Investment & Finance Com. Report to read "It was necessaary for Mr. Jewett to depart and the meeting was then charred by Mr. Hall" The minutes were approved as so ammended. The Financial Report was given by Dr. Marzio who pointed out the added Restricted Funds Sheet that is now attached to the Financial Report and also the Grants Receivable Sheet that is now included. Both will give a better picture of the Income/Expenses for the Gallery and School. Dr. Marzio noted that there is a serious cash squeeze just now while awaiting the funds that are to be called in. Mr. Kreeger asked for an explanation of the magnitude of the that \$200,000 is expected from the Park Service no later than the end of June and \$ ____is expected from Dr. Hammer on April 1 and \$ from the Cafritz Foundation. Mr. FitzGerald suggested that the Executive Committee receive a Cash Flow Chart at all meetings and volunteered to work with Ms. Goffe in the preparation of this form.

with Mr. Westrich stepping aside if he was out bid and still paying for the study.

Considerable discussion followed this proposal for unused land which could be turned into a valuable asset. Mr. Schwartz noted that the grass strip belongs to the District. Mr. Jewett questioned the need of 45,000 sq. ft. and Dean Thoms replied that the Jackson School proposal is for a limited amount of time (10 years) and additional space is indeed needed to improve the school programs.

Mr. Jewett questioned if this was the best way to approach new construction if we are serious about it. Should we be in the hands of an architect we have not hired?

Mr. Hull noted that the Corcoran is not giving up control of design for this \$15,000 expenditure on the part of

Mr. Westrich. Mr. Kinney suggested consulting representatives of the Museum of Modern Art in New York or the Whitney Museum regarding their expertise on "air rights". Ms. Goffe noted consideration should be given to taxes on unrelated business income. Mr. Kreeger replied that all of these matters require serious thought and reminded the Committee that Mr. Westrich is simply asking to do a feasibility study of the commercial aspects of building a high-rise building on this property.

A motion was approved to present the Westreich Proposal to the full Board of Trustees at their next meeting March 24, 1980 and to recommend they delegate a sub-committee, namely the Buildings & Grounds Committee with Mr. Hull, Chairman to report to the Executive Committee and to recommend to the full Board Mr. Westreich's proceeding with a feasability study provided the proposal is completed within one year. The Corcoran would grant Westfield Realty a right of first refusal provided the Corcoran decides to procede with development.

The <u>Development Committee</u> Report was given by Mrs. Muccio who noted that the NEA Challenge Grant funds are expected to be dispersed in mid-June.

The attached detailed Development Report shows that all is on target in comparison to last year's figures for the same time. The membership category is up \$2,000 over last year in income. Mr. FitzGerald reported that 24 trustees have given for this fiscal year but 31 have not yet contributed and he encouraged earlier giving so as to enable a better picture for the cash/flow charts. He recommended a subcommittee to contact trustees and Mr. Kreeger recommended that Mr. FitzGerald speak to the full board. Mrs. Vanderpool suggested a deadline date being chosen for giving, i.e. all pledges by May 1.

Mr. FitzGerald reported that the Capital Campaign plans to tap new corporate sources and is compiling a broader list of corporations beginning with the local ones and expanding nationally. The top priority issue at this date is the NEA Climate Control grant of which \$150,000 must be spent in order to call down the \$50,000 from NEA. Plans are proceding for a Donor's Dinner to be held May 12. The design firm of Staples & Charles has been hired to design a substantial plaque to be hung in the atrium . The plaque will credit donors in three categories: and above; up to \$500,000 and \$25,000 to \$50,000. Education/Shop Committee report was given by Dr. Marzio for Mrs. Salant. A meeting of the committee will be called shortly to discuss ways to deal with the handicapped. Reporting for the Women's Committee, Mrs. Denby noted that the Ball has been sold out with 24 Corporate tables and with 1100 anticipated attendance for the event. Dr. Marzio commented upon the fact that the Women's Committee is a volunteer organization and yet it is one of the most well run organizations within the institution. He also noted what a splendid tea the Belgian Embassy gave to honor the Women's Committee and to launch the 1980 Ball which will commemorate Vantongerloo a Belgian artist. Mr. Kreeger suggested that the Women's Committee consider raising the \$125.00 ticket for the Ball to \$150.00 next year since it is such an attractive event. Mrs. Denby also reported that the plans for the landscaping of the exterior of the building will proceed due to a generous donation from Mr. and Mrs. Kreeger. On April 9 the Women's Committee will visit the National Gallery. Art School Com.Plans for the SurPrize Party are proceeding on target with major prizes having now been obtained for this event on May 20. Mr. Schwartz reported the tickets will sell for \$100 each. The Committee has also recommended that Peter Thomas and Peter Marzio deal with the faculty evaluation problem and make recommendations to the Art School Committee .

Reporting for the <u>Special Events Committee</u>, Mrs. Alper urged all trustees to come to the luncheon given by the Corcoran Lecture Committee to honor Yeudi Menuhin on March 17. The Washington Art Group will present photographer Bruce Davidson on March 31 and the Tokyo String Quarted will play March 14 and March 28. Mrs. Alper recommended that Dr. Marzio give a director's tour to new trustees as a way of stimulating their interest in the Corcoran.

Buildings & Grounds Committee Mr. Hull reported that an appraisal has been obtained on the Dupont Circle Building

Mr. Kreeger commended Mr. Hull on his negotiating activities and Mr. Hull was asked to present a written report to the full Board of Trustees at their next meeting (March 24) attaching the offer, the appraisal and his recommendations.